



January 19, 2023

Dear Governor Whitmer,

As a coalition of businesses with significant operations and investment in the state of Michigan, we write to express our strong support for adoption of Advanced Clean Trucks (ACT) and Heavy-Duty Omnibus (HDO) rules to accelerate the transition to zero-emission vehicles.

Thank you for your ongoing support for transportation electrification. Your leadership has set the foundation for Michigan to maintain its legacy as an international auto manufacturing powerhouse and successfully meet the global EV moment. We are proud to do business in a state prioritizing efforts to secure our electric future.

Specifically, we are glad to see Michigan's participation in the [Regional Electric Vehicle Midwest Coalition Memorandum of Understanding](#) ("REV Midwest") and fully support ambitious state policies to achieve the goals of REV Midwest to "accelerate medium- & heavy-duty (MHD) fleet electrification" and "elevate economic growth & industry leadership." We applaud the EV commitments in the [MI Healthy Climate Plan](#) and the goal to build the market and charging infrastructure to support two million electric vehicles on Michigan roads by 2030, including **30% of MHD vehicles sales, and 100% of public transit vehicles and school buses.**

We appreciate the state leading by example, and the commitment to transition **100% of the public MHD fleet to zero-emission vehicles by 2045.** Additional policies, such as a clean fuels standard, EV charging rebates, and purchase incentives would significantly support the electrification of MHD vehicles.

As a united Michigan business community, we strongly support these efforts and urge you to further commit Michigan to an electrified transportation future by joining states and leaders / governors around the country in the [Multi-State Medium- and Heavy-Duty Zero Emission Vehicle Memorandum of Understanding.](#)

With staff, customers, facilities, and deployments across Michigan, we are energized by existing commitments and excited by the state's NEVI plan for supportive infrastructure. Following through on MOU commitments by adopting the ACT and HDO rules will demonstrate regional and national leadership, deliver on campaign promises, ensure the legacy and success of existing transportation electrification programs, and generate massive economic, public health, and environmental benefits for Michigan.

The ACT and HDO rules are cost-effective emission standards foundational to a clean transportation economy. The standards are two sides of the same coin; working together to bring more electric trucks to market while cutting pollution from fossil fuel trucks. The rules accomplish this by requiring manufacturers to sell an increasing number of zero-emission

medium- and heavy-duty vehicles in Michigan while establishing strong yet feasible air pollution standards for new fossil fuel trucks.

Further, the MOU is a clear choice for states looking to lead in MHD electrification and is supported by the [Multi-State ZEV Action Plan](#) which provides straightforward policies to meet electrification goals.

The historic Inflation Reduction and Infrastructure & Jobs Acts have allocated billions of dollars towards a long list of critical electrification policies and programs, including incentives for medium- and heavy-duty EVs and their charging infrastructure. Amidst these positive national trends, **state legislation is still crucial to transition our MHD vehicles away from oil, and vital to ensuring economic, climate, and national security.**

By swiftly enacting strong electrification policies, the state will accelerate the adoption of EVs and lead to other positive outcomes such as:

- **Increased Savings for Consumers and Businesses:** With unpredictable and volatile gas prices across the state, electricity prices remain low and stable. Combined with the savings in maintenance and federal incentives for the purchase of EVs, EV infrastructure, and energy and charging management, EVs offer Michigan residents and businesses significant financial savings.
- **New Jobs and Economic Development Opportunities:** Supportive EV policies act as a ‘green light’ to the EV industry that Michigan is serious about being a leader in the transportation electrification sector. Investments in EVs are already expected to create more than 15,600 good-paying auto jobs, an exciting first step that should be lauded and used to leverage additional jobs, not only in automotive, but also in the technology, innovation and electric utility sectors.
- **Improved National Security:** The mass adoption of EVs in our state is key to addressing our reliance on oil and the national security risks associated with powering 90% of our nation’s transportation system with oil. Electricity can be generated within Michigan borders, leading to improved national security, as well as new jobs in the electricity sector.
- **Improved Air Quality:** More than [4.7 million Michigan residents](#) across [10 counties](#) live in air quality nonattainment areas, and tailpipe exhaust is the leading source of harmful air pollution. With zero tailpipe pollution, EVs drastically improve air quality for all Michiganders, especially those exposed to high levels of exhaust from trucks and buses, such as urban residents and rural students.
- **Reduced Carbon Emissions:** Transportation is soon expected to be Michigan’s [leading source of emissions](#), accounting for 28% of greenhouse gases produced in the state. An accelerated adoption of EVs will reduce these emissions and help Michigan meet the goals outlined in the MI Healthy Climate Plan.

The NESCAUM MOU is consistent with the goals of the state and the vision of our companies. With thousands of local jobs at stake, we must act boldly and swiftly to develop domestic EV supply chains. **On behalf of the undersigned companies and organizations, we are committed to supporting electrification efforts to ensure that will ensure many of those jobs will be based here in Michigan.**

The policies outlined in the NESCAUM Action Plan, including adopting the ACT and HDO rules will ultimately support job creation and the state’s goal of a 100% medium- and heavy-duty public fleet by 2045.

Beyond economic benefits, deployment of electric trucks and buses will advance progress on our climate goals, support our state’s energy independence, reduce threats to national security, and improve air quality in communities that are most heavily burdened by pollution.

As business leaders, we look forward to realizing these benefits together, and we are eager to play a role in supporting Michigan’s continued leadership in transportation, manufacturing, and innovation.

Respectfully,

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