# HEARTLAND CHARGING SERVICES

EV INFRASTRUCTURE FOR THE MIDWEST

PLAN. PROVIDE. MAINTAIN.





We are an authorized Blink Charging dealer that is leading the way to plan, provide, and maintain EV charging infrastructure for businesses and communities.

Our industry experience includes mixed-use development, multi-family, workplace, retail, and education







## Keep your Charging Equipment up and running! RELIABILITY is key!







#### US EVs (BEV & PHEV) Sales & Sales Share Forecast: 2021-2030 5,000,000 4,500,000 4,158,875 29.50% 4,000,000 3,703,925 25% 3,500,000 22.45% 3,000,000 20% 2,707,825 2,500,000 15.93% 15% 2,000,000 12.46% 1,500,000 10% 1,154,210 1,000,000 5% 500,000 2029 ■US Annual BEV & PHEV Sales -US EV Sales Share

Historical Sales Data: GoodCarBadCar.net, InsideEVs, IHS Markit / Auto Manufacturers Alliance, Advanced Technology Sales Dashboard I Research & Chart: Loren McDonald/EVAdoption

\$210B

U.S. EV industry investments since beginning of 2023

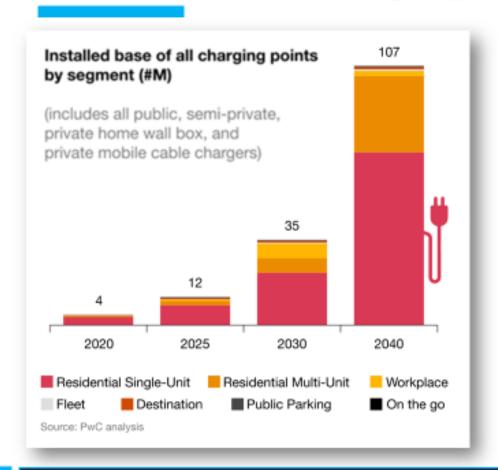
10%

Cars on the road that are electric by 2030.

**13M** 

Public charging ports needed by 2030.

### **Trends in EV Charging**



Over 80% of charging is done at home or at the workplace.

40% of Americans are not homeowners; instead, they are renters.

Anyone that owns a parking lot, can privatize the refueling of vehicles.



















# Heartland: Technical Service and Maintenance Model

#### **Tech Support is Critical for Reliability**

Master Electrician

**Electrical Engineer** 

**Engineered Drawing Support** 

Equipment Technical and Software Support

Call Center for Support and Tech Dispatch

Certified Electrician (EVITP Certified)

Number of Field Technicians based on threshold volume

Commissioning Certified

Product Replacement Inventory



